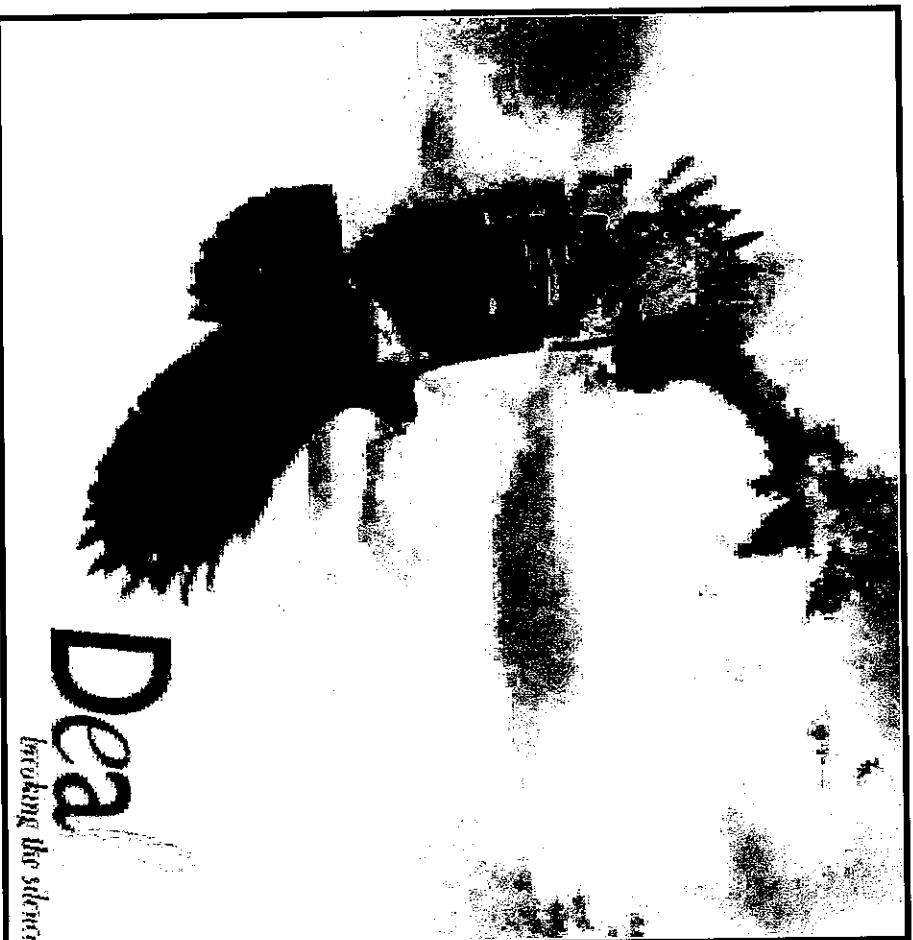


DEAL

Communication Centre Inc.



Annual Report 2005-2006

DEAL Communication Centre Inc.

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PRESIDENT'S REPORT

July 2005 - June 2006

I am pleased to present the 2005 - 2006 Annual Report and audited accounts of DEAL Communication Centre Inc.

As in previous years, in 2005 - 2006 DEAL overcame funding constraints and continued its outstanding work in providing services to people with severe communication impairments.

It was exciting to see some of DEAL's advocacy come to fruition with the launch of permanent funding for electronic communication devices for school-aged children in October 2005.

Another highlight of the year was the Big Mouth Camp which was held in September 2005. DEAL sponsored the camp, which was co-ordinated by former staff member, Jane Farrall.

During 2005 – 2006 DEAL continued its important domestic and international work. In July, Anne McDonald gave a very well received keynote address at the ACROD Conference in Hobart on “*Disability and Ageing*”. This was followed by 2 presentations at the Many Faces of Abuse Conference in Auckland, N.Z. in August. The New Zealand Minister with responsibility for disabilities, requested a copy of the second of these presentations which was entitled “*Power Comes from the Barrel of a Throat*”. Other lectures and presentations were made throughout the year by the director including a joint presentation made by the director and Anne at the Inclusion Imperative Conference at Syracuse University, New York in April 2006.

As in previous years, in 2005 - 2006 DEAL was assisted by the generosity of a number of charitable foundations and private donors. On behalf of the Committee of Management I would like to thank the members of the Big Heart Cycle Team who, once again, raised funds for DEAL in the annual Murray to Moyne relay. Special thanks go to the team's new leader, Mr Mark Goldblatt and to Mr John Rathgebber, who led the team for the last 4 years. The Committee of Management also thanks the ANZ Foundation, the Pratt Foundation, the Singer Family Trust, the Brockhoff Foundation and the Potter Foundation, as well as DEAL's many generous individual supporters.

During 2005 - 2006 DEAL was able to continue its role in developing the communications skills and awareness in the students who will staff disability services in the future. A number of students from different universities and tertiary institutions undertook practical work placements at DEAL, including two interns from Germany, Henning Schmidt and Oliver Wering.

On behalf of the Committee of Management I would like to thank the DEAL staff for their hard work, skills, support and loyalty. They have continued to provide services of the very highest standard. The Committee of Management also thanks the director for her dedication and hard work.

Finally, I wish to thank all the members of the Committee of Management for their support and enthusiasm. It was with regret that the Committee accepted the resignation of long time member, Kaye Gooch in August 2005 and the resignation of Margaret Batt as Vice President. Our thanks go to both Kaye and Margaret for their participation and support.

Amanda Ducrou, President, DEAL Committee of Management

What DEAL contributed to Victoria, Australia and the World from July 2005 to June 2006

DEAL serves people with little or no speech, people who often have great difficulty in having their needs met, people who cannot even say 'I need help!'. Since opening in 1986, DEAL has provided communication therapy to more than 2000 Victorians without functional speech. Some of the first children to attend DEAL, students who were believed to be significantly intellectually impaired as well as mute, have now graduated from university.

DEAL's innovative programs have had wide international impact. Communication strategies developed at DEAL are now used in more than thirty countries, and have led many government agencies and universities to establish programs in non-speech communication.

Despite major reductions in staff, DEAL remains highly productive. In the financial year from July 2005 to June 2006 DEAL's output included:

***Therapy provision** to 136 people with severe communication impairments, 47 of whom were new clients. As well as providing services to Victorians, DEAL staff undertook assessments and consultations in N.S.W., S.A., the ACT and QLD.

***Big Mouth Camp** – DEAL sponsors an annual residential camp for children who use communication aids. The 2005 camp, organised by Jane Farrall, involved more than 80 people and provided intensive therapy input over 5 days; especially valuable for children from isolated areas without access to communication specialists.

***Advocacy** – in addition to providing individual advocacy, DEAL takes up wider issues affecting people with significant speech limitations. Currently we are lobbying for increased training and support for children receiving communication aids, many of whom only receive the two hours of paid support provided by the Aids & Equipment Program.

***Research & Development** – DEAL is undertaking research into the training and support needs of children receiving electronic communication aids, to provide data to underpin our lobbying for increased therapy provision.

***Information & Education** – DEAL provides an e-mail information and advice service used by parents and therapists around the world. In addition to the workshops referred to in the President's report, DEAL staff delivered two presentations at the biennial Australian conference on Augmentative Communication in Brisbane in August 2005, and had 5 presentations accepted for the International conference on Augmentative Communication in Dusseldorf in 2006.

DEAL – Management Committee 2005-2006

DEAL Committee Centre is administered by a Committee of Management elected by the members at the Annual General Meeting. Any person supporting the aims of DEAL is eligible to be a member. DEAL's clients are encouraged to stand for places on the Committee of Management.

The Committee of Management elected at the AGM held on October 5th, 2005 was:

Executive

President Ms Amanda Ducrou, B.A./LL.B., M.B.A.

Vice-President Mr Chris Borthwick, B.A., LL.B

Treasurer Mr Bruce Marks, C.A.

Secretary Ms Jill Johnson, B.Sc.

Committee

Ms Margaret Batt, L.A.C.S.T

Ms Kate Cetrangelo

Ms Mary Clough, B.A., Dip.Ed., Dip.Sp.Ed.

Ms Corrine Collins, B.A. (Econ.)

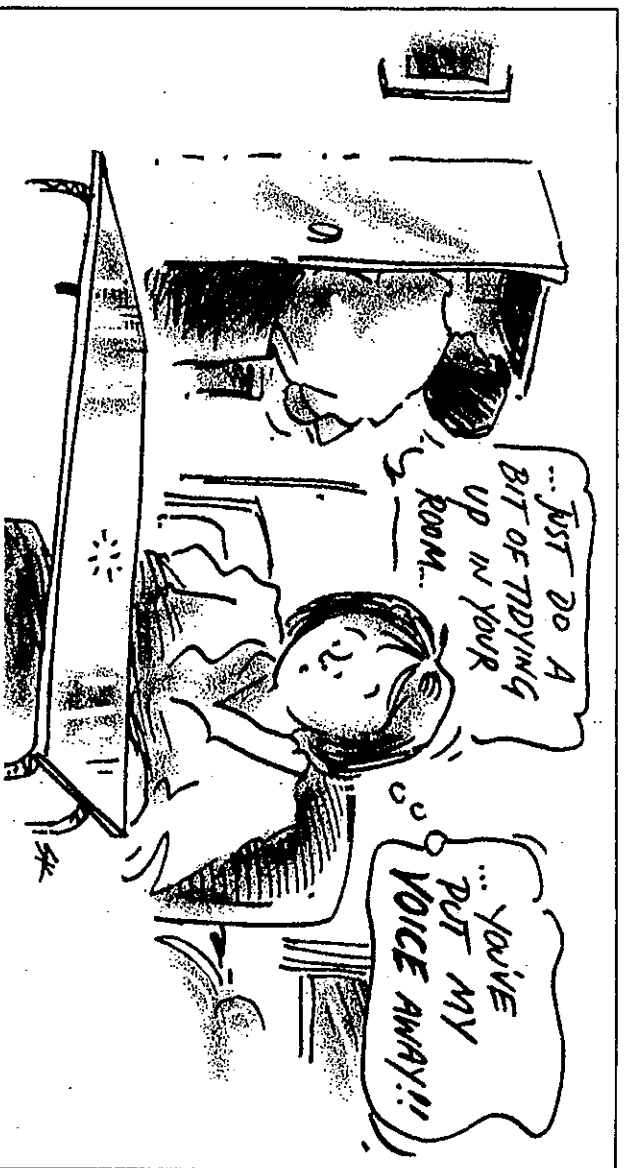
Ms Joan Dwyer, O.A.M., B.A., LL.B.

Ms Leanne Leggo

Ms Anne McDonald, B.Hum.

Mr John Perry, O.A.M., T.P.T.C., T.Sp.P.C.

Ms Cheryl Soafkin, B.A., Dip.Ed., Gr.Dip.Lib., Gr.Dip. Counsellin



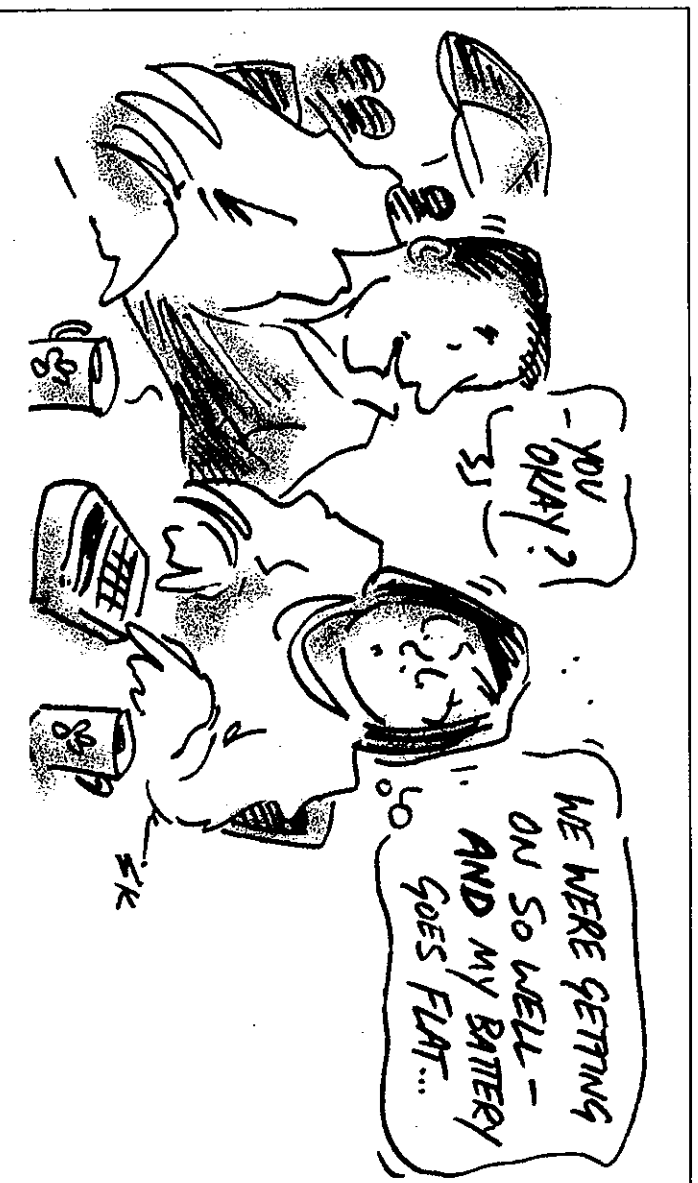
DEAL — Staff 2005-2006

Director	Dr. Rosemary Crossley, A.M., M.Ed., Ph.D.
Speech Pathologist	Ms. Leslie Zimmerman, B.App.Sci. (Sp.Path.)
Office Manager	Ms. Eve Chapman, B.Sc., Dip.Ed.
Intern	Oliver Wering

DEAL unexpectedly lost a significant proportion of its funding early in 2005. In consequence we had to halve our paid staff. Fortunately Oliver Wering, a graduate student from Germany, spent 8 months at DEAL during 2005-6 and made a very valuable contribution. In addition we continue to be blessed with the services of Bruce Marks, a retired accountant who manages the office on Mondays and also looks after our books. We are very grateful to him and to Ben Ruschinek, our honorary auditor.

My sincere thanks go to the committee, staff and volunteers for their loyal support. Without them, DEAL would not have reached its 20th birthday.

Rosemary Crossley, Director



DEAL COMMUNICATION CENTRE INC.

Statement of Financial Performance

	<u>2006</u>	<u>2005</u>
INCOME		
Grants-Foundations	19236	15000
Seminars & Consulting	16785	18162
Donations	35227	106820
Membership	165	316
Interest	1041	1698
Sale of Materials	302	566
Sundries	0	6149
Bike Ride (Net of Expenses)	10717	19646
Tea Party Donations	4610	5680
TOTAL INCOME	<u>88083</u>	<u>174037</u>
EXPENDITURE		
Communication Equipment	1196	915
Depreciation Office Equipment	2631	0
Rent	15080	13913
Salaries	77041	190860
Superannuation	7132	17183
Workcover	491	2583
Big Mouth Camp Expenses (Net)	8797	-1961
Cleaning	67	52
Computer Consumables	2172	3564
Gas, Light & Power	1125	1216
Insurance	2868	7438
Postage & Freight	547	914
Repairs-Office Equipment	277	9103
Security	403	504
Stationery & Printing	349	1873
Subscriptions	108	120
Telecommunications	1378	1843
Travel	561	-2925
Staff Amenities/Sundries	443	1149
TOTAL EXPENDITURE	<u>122666</u>	<u>248344</u>
SURPLUS/DEFICIT FOR YEAR	<u>-34583</u>	<u>-74307</u>

DEAL COMMUNICATION CENTRE INC.

Statement of Financial Position

	<u>2006</u>	<u>2005</u>
ASSETS		
Cash at Bank	55706	64654
Funds On Hand	1010	0
Investment Funds	30711	0
Debtors	1677	4103
Other Debtors	0	61040
Office Furniture (At Cost)	18052	11511
Less: Provision for Depreciation	<u>3693</u>	<u>1062</u>
Written down value	<u>14359</u>	<u>10449</u>
TOTAL ASSETS	<u>103463</u>	<u>140246</u>
LIABILITIES		
Creditors	0	0
Provision for Long Service Leave	<u>28405</u>	<u>30605</u>
TOTAL LIABILITIES	<u>28405</u>	<u>30605</u>
NET ASSETS	<u>75058</u>	<u>109641</u>
GENERAL FUNDS		
Balance at 1 July	109641	183948
Surplus for Year	<u>-34583</u>	<u>-74307</u>
BALANCE 30 JUNE	<u>75058</u>	<u>109641</u>

DEAL COMMUNICATION CENTRE INC

STATEMENT OF CASH FLOW

FOR THE YEAR ENDED 30 JUNE 2006

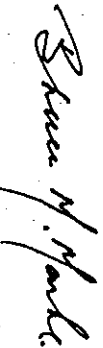
	<u>2006</u>	<u>2005</u>
	<u>Inflow/ (Outflow)</u>	<u>Inflow/ (Outflow)</u>
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from Members, Grants, Donations, etc	87042	174300
Interest Received	1041	1698
Payments to Suppliers & Employees	<u>-120035</u>	<u>-250305</u>
Net Cash Provided by Operating Activities	<u>-31952</u>	<u>-74307</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed Asset Purchases-Equipment	-6541	2640
Debtors	2426	727
Funds in Hand	-1010	0
Other Debtors	61040	41257
Long Service Leave	-2200	0
Creditors	0	1504
Term Deposit	<u>-30711</u>	<u>0</u>
Net Cash Used by Investing Activities	<u>23004</u>	<u>46128</u>
CASH FLOW FROM FINANCING ACTIVITIES		
Net Increase in Cash Held	-8948	-120435
Cash at the Beginning of the Financial Year	<u>64654</u>	<u>185089</u>
Cash at the End of the Financial Year	<u>55706</u>	<u>64654</u>

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DEAL Communication Centre Inc.
538 Dandenong Road, Caulfield 3162, Victoria, Australia

Treasurer's Statement

In my opinion the attached Income and Expenditure Statement gives a true and fair view of the results for the year ended 30 June 2006, and the Balance Sheet gives a true and fair view of the state of affairs at that date.



Bruce M Marks
Treasurer
6th November, 2006

B. Ruschinek & Associates
REGISTERED TAX AGENTS AND ACCOUNTANTS

9523 8666 Fax: (03) 9528 2785

Level 1, 207 Glenhuntly Road Elsternwick, 3185
P. O. Box 693, Elsternwick, 3185
Tel. (03)

AUDITORS REPORT

To the Members of DEAL COMMUNICATION CENTRE INC.

I have audited the attached Statement of Financial Position as at 30 June 2006, the Statement of Financial Performance for the Year Ended 30 June 2006 and the accompanying Cash Flow Statement.

I have formed the opinion that the above Accounting Reports are in accordance with the financial records and minutes of the Committee of Management.

The Account reports are properly drawn up so as to give a true and fair view of this Organisation's state of affairs as at 30 June 2006, and of its operations for the year ended 30 June 2006.

The Committee of Management has taken note of my report to it of various matters and as such is reflected in the reports as above.

Yours sincerely,

B. RUSCHINEK & ASSOCIATES



B. RUSCHINEK. CPA.
30 October, 2006